

CASE STUDY

This 950+ bed regional referral center with over 8000 employees and 700 physicians was looking to eliminate the high costs and inefficiencies of staffing agencies.



OBJECTIVES

This regional referral center had been looking for alternative ways to coordinate resources and contract talent in the Information Technology (IT) department.

After an introduction to the Revuud technology platform, they recognized its potential to take more control over their hiring processes, while gaining significantly more support from Revuud compared to what a staffing agency would provide.

SOLUTION

They noticed immediate benefits from using the Revuud platform. They could interact directly with talent resources and place them into specific work groups. They could also invite others into the platform, thus expanding their networks

and ensuring high-quality talent. "I love how quickly I can go into the dashboard and keep track of my engagements," said the Senior Business Applications Analyst in the center's IT department. She has successfully managed 18 Talent engagements (both full and part-time) and two full-time hires. The full-time hires are especially significant given that, unlike typical agencies, there was no hiring fee.

RESULTS

The regional referral center has recognized savings of more than \$525,000 so far on Talent spending using the Revuud Marketplace. At the same time, because talent and the healthcare organization work directly together, the talent have a higher rate of pay than they would if working through an agency. It's a win-win!

AT A GLANCE

CHALLENGES

- Finding qualified IT talent
- Lack of control over the hiring process

BENEFITS

- Over \$525,000 in savings
- Ability to scale IT talent up or down when needed

SR. BUSINESS APPLICATIONS ANALYST

"The talent we have received through the Revuud platform have been very productive. I love how quickly I can go into the dashboard and keep track of my engagements."

Learn more about Revuud, the online marketplace connecting healthcare systems looking to hire, and IT talent looking to work at www.revuud.com.